

SOLAR SCAMS: KNOW YOUR RIGHTS

Never Sign the Same Day You Hear a Presentation

Purchasing a solar panel system is a big decision; there's no rush. Take your time, shop around, research the companies that are trying to sell you solar.

Don't Sign on an iPad or Other Devices

Your electronic signature can be falsely placed on documents without your permission. The salesperson might claim this will be used for a home inspection, to determine if you qualify for a special program, or to reserve your place—this is a *scam!*

Beware of:

- exaggerated promises of savings, claims that your bill will be \$0, and claims of “free” products or special government programs for seniors—this is a *scam!*
- anyone who claims the government will pay for your solar panels—this is a *scam!*
- anyone who claims you can use tax credits to reduce the cost without verifying your tax liability. If you don't pay taxes, the tax credits won't help you—you won't receive cash.
- monthly payments that increase if you don't give them your tax credit money.

Do Your Homework Before Signing Anything

- Read online reviews from multiple sites, including [Yelp](#), [SolarReviews.com](#), and [BBB](#).
- Take the time to read the negative reviews on every website. This is a good way to see what other customers experienced.
- Get comparisons to ensure they propose the right-sized system, accurately predict the output, and offer a reasonable monthly payment or return on your investment.
- Investigate the product brands they're proposing. The quality of different solar panels and inverters can vary greatly.

Remember Not Every Home Is Suitable for Panels

Some rooftops may not work due to the age of the home, the roof's orientation, or tree cover. If trees near your house create excessive shade, rooftop panels may not be the ideal option. The available roof space, shape, direction (azimuth), and slope of your roof are also important factors that impact performance. Typically, solar panels perform best on south-facing roofs with a slope between 15 and 40 degrees; however, other roofs may also be suitable.

Cancel the Transaction if You Change Your Mind

You have a three-day right of cancellation of the transaction after signing the contract. If you're having second thoughts, make sure to take advantage of your three-day right of cancellation before it expires.

For more solar panel tips and resources, scan
the QR code or visit www.lacsn.org/solar



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